

**Transamerica Center for Retirement Studies®**  
**11<sup>th</sup> Annual Survey – Employee-Funded Plan (For-profit, Full & Part-time Employees)**

Worker Retirement Behavior		Year	Overall	Has Employee-Funded Plan	Does NOT Have Employee-Funded Plan
Q500. Greatest financial priority right now	Paying off debt/Just getting by	2009	55%	54%	60%
		2008	52%	50%	59%
		2007	52%	50%	58%
	Saving for retirement	2009	20%	22%	14%
		2008	21%	24%	12%
		2007	22%	26%	15%
Q501. In the next 12 months, expect the U.S. economy to:	Get worse	2009	25%	24%	26%
		2008	46%	46%	47%
	Stay the same	2009	42%	41%	44%
		2008	31%	30%	32%
Q502. In the next 12 months, expect their own financial situation to:	Get worse	2009	16%	13%	21%
		2008	18%	18%	17%
	Stay the same	2009	49%	52%	43%
		2008	50%	50%	49%
Q520. Aware of tax credit called the "Saver's Credit" (% Yes)		2009	20%	22%	18%
		2008	21%	21%	20%
		2007	23%	25%	18%
Q550. Which one of the following do you expect to be your primary source of income to cover your living expenses after you retire?	401(k) / 403(b) / IRA	2009	44%	53%	22%
		2008	42%	52%	21%
		2007	44%	53%	25%
	Social Security	2009	23%	20%	31%
		2008	22%	19%	31%
		2007	22%	18%	32%
	Other savings and investments	2009	14%	12%	20%
		2008	17%	14%	24%
		2007	15%	13%	21%
	Company-funded pension plan	2009	8%	8%	9%
		2008	9%	8%	9%
		2007	8%	8%	9%
Q555. Which of the following best describes your retirement strategy?	I have a written plan	2009	8%	9%	5%
		2008	12%	14%	8%
		2007	11%	14%	6%
	I have a plan, but it is not written down	2009	46%	51%	35%
		2008	47%	53%	35%
		2007	42%	48%	31%
	I do not have a plan	2009	45%	39%	60%
		2008	41%	33%	58%
		2007	46%	38%	63%
Q571-5. Feel a 401(k) or similar plan is <u>very</u> important		2009	59%	69%	36%
		2008	62%	73%	37%
		2007	65%	76%	43%
Q740. Currently saving for retirement outside of work, such as in an IRA, mutual funds, bank account, etc.		2009	63%	66%	57%
		2008	63%	68%	52%
		2007	63%	66%	57%
Q760. Understand asset allocation principles as they relate to retirement investing: A great deal		2009	6%	7%	3%
		2008	8%	10%	5%
		2007	7%	9%	3%
Q790. At what age did you first start saving for retirement (median)		2009	28	28	30
		2008	29	29	30
		2007	30	30	30
Q800. Agree they are currently building a large enough retirement nest egg (strongly/somewhat agree)		2009	40%	45%	27%
		2008	40%	44%	32%
		2007	45%	51%	32%
Q830. Likely to choose excellent retirement benefits meeting minimum salary requirements over higher salary but poor retirement benefits in a theoretical job offer		2009	47%	48%	43%
		2008	47%	49%	40%
		2007	50%	52%	45%
Q850. Spouse or partner is currently putting money into a retirement plan of his or her own (Base: Married or in Civil		2009	55%	56%	51%
		2008	59%	62%	47%

<b>Worker Retirement Behavior</b>		<b>Year</b>	<b>Overall</b>	<b>Has Employee-Funded Plan</b>	<b>Does NOT Have Employee-Funded Plan</b>
Union)		2007	54%	56%	51%
Q880. Confident in their ability to fully retire with a comfortable lifestyle		2009	50%	53%	43%
		2008	54%	55%	50%
		2007	59%	64%	47%
Q890. How much money do you believe you will need to have saved by the time you retire in order to feel financially secure (median)		2009	\$600K	\$800K	\$500K
		2008	\$750K	\$1 MM	\$500K
		2007	\$650K	\$900K	\$500K
Q900. How did you arrive at that number?	<b>Guessed</b>	2009	51%	47%	60%
		2008	50%	47%	59%
		2007	51%	46%	61%
	<b>Estimated based on current living expenses</b>	2009	25%	27%	22%
		2008	27%	28%	25%
		2007	24%	26%	19%
	<b>Worksheet / did calculation</b>	2009	9%	11%	5%
		2008	10%	12%	4%
		2007	9%	9%	7%
Q910. Plan to work past age 70 or not retire at all		2009	40%	37%	47%
		2008	37%	33%	47%
		2007	39%	34%	49%
Q931-1. Agree they are currently very involved in monitoring and managing my retirement savings (strongly/somewhat agree)		2009	61%	66%	50%
		2008	60%	67%	44%
		2007	63%	70%	47%
Q931-2. Agree they do not know as much as they should about retirement investing (strongly/somewhat agree)		2009	68%	66%	71%
		2008	68%	66%	74%
		2007	71%	70%	74%
Q931-4. Agree they prefer not to think about or concern themselves with retirement investing until they get closer to their retirement date (strongly/somewhat agree)		2009	31%	29%	37%
		2008	32%	28%	40%
		2007	30%	26%	37%
Q931-5. Agree they could work until age 65 and not have enough saved to meet their retirement needs (strongly/somewhat agree)		2009	68%	66%	73%
		2008	62%	62%	62%
		2007	60%	58%	64%
Q1000. Aware that people age 50 and older may be allowed to make catch-up contributions to their 401(k) / 403(b) / 457plan or IRA (% Yes)		2009	52%	60%	33%
		2008	51%	60%	32%
		2007	49%	58%	32%
Q1300. Total amount saved in household retirement accounts	<b>\$100k or more</b>	2009	25%	29%	15%
		2008	24%	29%	13%
		2007	27%	33%	14%
	<b>Not Sure</b>	2009	13%	11%	19%
		2008	15%	13%	19%
		2007	13%	11%	19%
Q1435. In the last 12 months, their confidence in the ability to achieve a financially secure retirement has declined (a little/lot less confident)		2009	54%	53	54%
		2008	57%	60%	48%
Q1480. Age that they expect to retire has changed in the last 12 months	<b>Increased</b>	2009	28%	28%	27%
		2008	29%	30%	25%
	<b>Decreased</b>	2009	6%	7%	5%
		2008	6%	7%	6%

#### ***About Transamerica Center for Retirement Studies®***

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#### ***About the Eleventh Annual Retirement Study***

This survey was conducted online within the United States by Harris Interactive on behalf of Transamerica Center for Retirement Studies between December 3, 2009 and January 18, 2010 among 3,598 full-time and part-time workers. Potential respondents were targeted based on job title and full-time and part-time status. Respondents met the following criteria: All U.S. residents, age 18 or older, full-time workers or part-time workers in for profit companies, and employer size of 10 or

more. Results were weighted as needed for the number of employees at companies in each employee size range. No estimates of theoretical sampling error can be calculated; a full methodology is available.

***About the Tenth Annual Retirement Study***

This survey was conducted online within the United States by Harris Interactive on behalf of Transamerica Center for Retirement Studies® between December 16, 2008 and January 13, 2009 among 3,466 full-time and part-time workers. Potential respondents were targeted based on job title and full-time and part-time status. Respondents met the following criteria: All U.S. residents, age 18 or older, full-time workers or part-time workers in for-profit companies, and employer size of 10 or more. Results were weighted as needed for the number of employees at companies in each employee size range. No estimates of theoretical sampling error can be calculated; a full methodology is available.

***About the Ninth Annual Retirement Study***

The 9th Annual Transamerica Retirement Survey was conducted online within the United States by Harris Interactive on behalf of Transamerica Center for Retirement Studies between October 11 and November 21, 2007 among 3,012 full and part-time workers. Potential respondents were targeted based on job title and full-time and part-time status. Respondents met the following criteria: All U.S. residents, age 18 or older, full and part-time workers in for-profit, and employer size of 10 or more. No estimates of theoretical sampling error can be calculated; a full methodology is available.

***About Harris Interactive***

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